

## **Strategic Account Manager**

### **Industry:**

Ideally UPS industry –but also open to those who have sold fax machines, EPABX, office equipment, printers, scanners, etc

### **Experience of selling:**

1-5 yrs

### **Compensation:**

25-35 k

### **Job Requirements:**

Market knowledge - dealers , corporates within Delhi

Great selling skills - one who can position a lesser known brand, ability to convince dealers/customers confidently without getting bogged down with objections.

Should necessarily possess very good probing skills - our experience says that many a times guys come back to us without getting deeper into situations, blindly accepting what the dealer/customer says.

UPS experience - will be ideal

Should be capable of finding a target of 1 crore atleast - an achievable figure

A non MBA / non engineer – we would like a electronics diploma person

**Good written communication skills in english.**

Someone still using a two wheeler and not a 4 wheeler

### **Job Location:**

Delhi

Please submit your updated CV in MS Word format via email with salary details to Pallavi Singh at [pallavi.singh@anytimehr.com](mailto:pallavi.singh@anytimehr.com), 9899132915, 011-43024915, 43024916, 43024940, 43024144

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