

TERRITORY MANAGER FMCG

Client Profile:

We would like to introduce our client as a leader in the food processing industry of North India with over 90 years of experience. The combined gross turnover for the group for the financial year 2007-08 was 270 cr. and is likely to be around 325 cr. for the current year.

Besides dealing in wheat and wheat products, the Snack Foods division of the client's firm group of companies is in the business of manufacturing and selling of packaged snacks, primarily Extruded Snacks such as corn rings and wheat puffs, and traditional Indian Namkeens. Today our client's sales is extending towards Delhi, Haryana, Punjab, UP, Uttranchal, MP, and Rajasthan.

Job Specification:

1. Position : TERRITORY MANAGERS
2. Qualification Required : Graduate
3. Work Exp. Required : Minimum of 5yrs experience in Sales
4. Sex : Male
5. Age : Between 28-32yrs
6. Work Location : Delhi, Agra, Lucknow, Kanpur, Varanasi
Ludhiana, Meerut, Dheradun
7. Computer Proficiency : Computer Literacy with basic
knowledge in EXCEL is must
8. Compensation : 3L per annum

Job Description:

The candidates selected for the post of territory manager would be responsible for all sales operations in his area. Following would be the roles/responsibilities handled by him:

Sales Planning

Its control and implementation

Depot and sales team management and routine market visits

Desired Criteria:

Candidates working as an area supervisor/officer in FMCG sector would be preferred. Candidates should be very much aware of his own area. Applicants from Delhi, Agra, Lucknow, Kanpur, Varanasi, Ludhiana, Meerut, Dheradun will be preferred.

Please submit your updated CV in MS Word format via email with salary details to Renuka Radhakrishnan at renuka@anytimehr.com, 9899132915, 011-43024915

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